If you really want the best deals in life, don't try to make deals. You must carry yourself in such a way that your client should, as a businessman or a trader, fall in love with you in every way. This should not be understood as a trick. The deal will happen if it's necessary; it won't happen if it's not. The deal is meant for the well-being of both the parties involved, so it must be needed by both of you. We cannot deny that we live in a world of transactions. Some are of a personal nature, others are different. All of them affect your life.

What is it you call a love affair? It is unconditional involvement and doing whatever is needed. If you don't have that sense of involvement, you will always try to get the best deal out of somebody. Intelligent people will never bite into dumb deals. If you just give yourself and see how both of you can be benefited from the deal, then whenever it is possible, it will happen. Of course, deals are subject to many other conditions such as market situations, economic conditions or the world situation, but if you realign your inner self and are doing your best, then what has to happen, according to your capability, will happen. What you can't won't happen anyway. Even if you will

You have become a disciple of the devil if your whole life is about making deals. The devil is always making a deal with somebody. God never made a deal with anybody. Maybe you haven't attained your full Divine nature, but at least in this case let us imitate God for a while. God doesn't make deals. Deals will be offered to you in so many ways. In a way, everybody is just a businessman. Everybody is trying to pull off some deal; some in the marketplace, another at home, another maybe in the temple, and a few maybe even with their spiritual process, but everybody is trying to pull off some kind of a deal. When you get a good deal, you are all civil and nice but if a deal goes bad, you make a big noise about it.

Whether you talk to a taxi driver for a minute, or you talk to your boss, or speak to your client, husband, wife or child, every transaction is affecting your life. Now the problem with you is that you hold one transaction above the other. You involve yourself more with one and less with the other. It won't work like that. All these things are needed for you to have a fruitful life. Why don't you just fall in love with the whole situation? As long as you wish to be in that situation, make it happen like a huge love affair. Why not? That's how it should be. Only then work becomes effortless.

To be continued...

Sadhguru is a Realised Master, Yogi and profound Mystic of our times. A visionary, Sadhguru asserts that peace and happiness are not the ultimate goals of life, but the most basic needs in every human being. He developed Isha Yoga as a powerful method for individual transformation leading to human emancipation. A glimpse of his life and work can be found in the books of Encounter the Enlightened and Mystic's Musings. For more details visit www.ishafoundation.org