



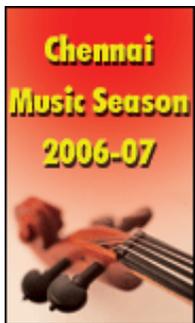
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● **Life beyond deals**



**Heart Attack-
Knowledge is
Protection**



If you really want the best deals in life, don't try to make deals. You must be in such a way that your client should, as a businessman or a trader, fall in love with you in every way. This is not a trick. The deal will happen if it's necessary; it won't happen if it's not. The deal is for both people's well-being, so it must be needed by both of you.

If we live in the world, there are transactions. Some are of a personal nature, others are different. All of them affect your life.

What is it that you call a love affair? It is unconditional involvement and doing whatever is needed. If you don't have that sense of involvement, you will always try to get the best deal out of somebody. That means you must meet the dumbest people in the world. Intelligent people will never bite your dumb deals. If you just give yourself and see how both of you can be benefited from the deal, then whenever it is possible, it will happen. Of course, deals are subject to many other conditions such as market situations,

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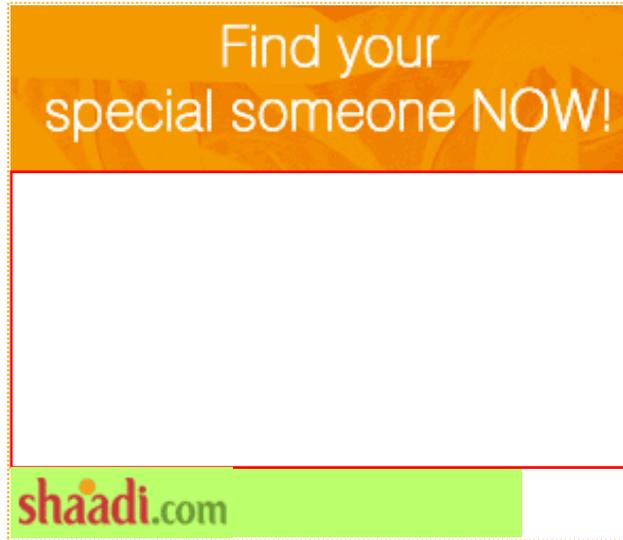
economic conditions or the world situation, but if you establish your inner way of being and are doing the best you can do, then what has to happen, according to your capability, will happen. What you can't do, won't happen anyway. Even if you break your head, it won't happen, but that's okay.

You have become a disciple of the devil if your whole life is about making deals. The devil is always making a deal with somebody. God never made a deal with anybody. Maybe you haven't attained to your full Divine nature, but at least in this case, let us imitate God for a while.

God doesn't make deals. Deals will be offered to you in so many ways. In a way, everybody is just a businessman. Everybody is trying to pull off some deal: some in the market place, another maybe at home, another maybe in the temple, and a few maybe even with their spiritual process, but everybody is trying to pull off some kind of a deal. When you get a good deal, you are all very civilised and nice but if a deal goes bad, you will yell and scream.

You need not be a super human being capable of doing everything. If you don't do what you're capable of doing, that's when it's not okay; that's when you have failed. So don't worry about always pulling off deals, deals and more deals. Just learn to offer yourself, which is the best possible thing that you can offer to the whole situation. Then, naturally, people will take it if it's what they need.

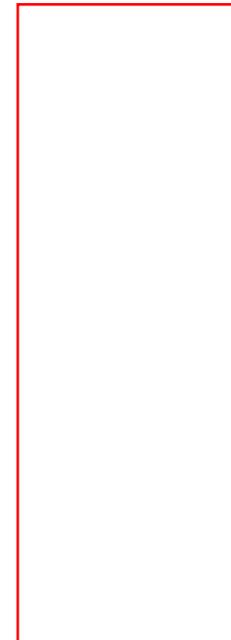
Whether you talk to a taxi driver for a minute, or you talk to your boss, or speak to your client, husband, wife or child, every transaction is affecting your life. Now the problem with you is that you hold one transaction above the other. You involve yourself more with one and less with the other. It won't work like that. All these things are needed for you to have a fruitful life. Why don't you just fall in love with the whole situation? As long as you wish to be in that situation, make it happen like a huge love affair. Why not? That's how it should be. Only then work becomes effortless.



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Sadhguru Jaggi Vasudev is a realised master, yogi and a profound mystic of our times. The Sadhguru developed Isha Yoga - Yoga of the Divine - a scientifically structured programme, as the vehicle to transmit a deep experience of the self that changed his life completely about two decades ago.

Belonging to no particular tradition, the Sadhguru incorporates what is most valid for the modern seeker. Isha Yoga flourishes today as a spiritual science for hundreds of thousands of initiates around the world.

An accomplished poet and an author of several books, his latest book, 'Mystics Musings', is one of the most candid unveiling of the mystical dimensions of life.

Isha Foundation, founded by the Sadhguru, also administers the Dhyanalinga multi-religious temple and meditation shrine, an ashram, and a yogic hospital at the Isha Yoga Center, located on 50 acres at the foothills of the Velliangiri Mountains, 30 km from Coimbatore, India.

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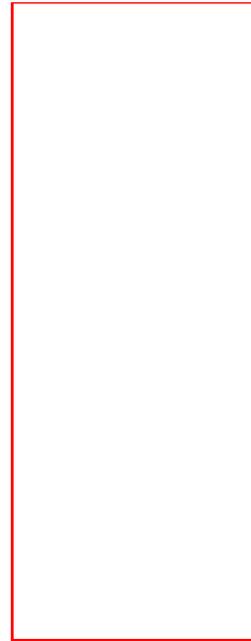
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